



Variable Quoting Tool

Number of Employees	60
Frequency of Testing	1
Length of Program	20

Total Number of Tests	1200
Tests Completed/Hour	4
Total Hour Required	300
Total Hours/Week	15.0
Total Hours / Day	3.0

Fields in green can be changed to reflect different quoting scenarios

HCP Lead Testing - Client Site	
Account Creation Fee	\$ 200.00
Cost of Nurse/Hour	\$ 40.00
Total Cost of Nurse	\$ 12,000.00
Cost of Nurse/Week	\$ 600.00
Transaction Cost	\$ 2.00
Total Transactions	\$ 2,400.00
Weekly Cost	\$ 120.00
Total Cost	\$ 14,600.00
Weekly Cost	\$ 1,216.67
Cost/Test	\$ 12.17

HCP Lead Testing - Telemedicine	
Account Creation Fee	\$ 200.00
Cost/Test	\$ 12.50
Total Cost of Nurse	\$ 3,750.00
Cost of Nurse/Week	\$ 187.50
Transaction Cost	\$ 2.00
Total Transactions	\$ 2,400.00
Weekly Cost	\$ 120.00
Total Cost	\$ 6,350.00
Weekly Cost	\$ 529.17

Internal Training and Testing	
Cost of Test Training	300
Account Creation Fee	200
Transaction Cost	\$ 3.00
Total Transactions	\$ 3,600.00
Weekly Cost	\$ 180.00
Total Cost	\$ 4,100.00
Weekly Cost	\$ 205.00